



## Andy Williams

### President, PepsiCo Global Beverages and Franchise

Andy Williams is the President of PepsiCo Global Beverages and Franchise.

PepsiCo products are enjoyed by consumers more than one billion times a day in more than 200 countries and territories around the world. PepsiCo generated \$70 billion in net revenue in 2020, driven by a complementary beverage and convenient foods portfolio that includes Lays, Doritos, Cheetos, Gatorade, Pepsi-Cola, Mountain Dew, Quaker, and SodaStream. PepsiCo's product portfolio includes a wide range of enjoyable foods and beverages, including many iconic brands that generate more than \$1 billion each in estimated annual retail sales.

Andy has been with PepsiCo for the majority of his career. He took on his most recent expanded leadership role of President, PepsiCo Global Beverages and Franchise in February 2018. This position brings PepsiCo's iconic global beverage brands and innovations into closer, more effective collaboration with both company- and franchise-owned bottling operations.

Prior to assuming this combined accountability, Andy served as President, PepsiCo Global Franchise since 2008. In this role, he focused particularly on strengthening the franchise network, which comprises the vast majority of the company's international beverage revenue.

Since joining PepsiCo in 1986, Andy has had numerous commercial and business responsibilities in the United States and internationally, including President of Franchise and Commercial Beverages in Europe and other leadership roles in general management and sales in developed, developing, and emerging markets.